

## What have you learned from this webinar?

- Very informative presentation  
Understanding all elements of benefits analysis and perspectives on value that I had not appreciated b4.
- New concept
- Great for increasing awareness.
- General awareness of benefits management in a social context.
- General overview and mechanisms I can use
- Great overview of an area I've only had a limited exposure to. Lots to think about and new areas to explore/research. Thank you
- Thank you for a very interesting webinar that gave me some really useful tips on how to address certain challenges with my dependent community.
- Help determine and evaluate potential benefits
- Importance of different perceptions on the value of different stakeholders and linking this to purpose.  
SROI and quantifying it
- Interesting topic will review and think about.
- Help me to evaluate performance benefits
- How to value things I would otherwise have felt impossible.
- Ideas for valuation techniques that I might be able to adapt for my programme. Lots of food for thought
- That benefits are not all about cost, however social benefits may have a positive impact on costs.
- Great way to value non-monetary benefits!
- Know who's the benefit is. Funder vs end user?
- It gives food for thought. I liked the techniques used for WTP for valuing a non-commodity.
- Nothing I didn't already know
- Useful introduction into SROI and some of the ways to monetise the decision making process.
- Decide whose benefits you are valuing.
- I need to get my stakeholders to consider the non-financial benefits more!
- The aims and purposes of SROI and how SROI could be applied to project management
- Some really interesting alternative ways to find value against a benefit that seems to be incalculable.
- I have been able to update my Cost Benefit analysis techniques as well as learning about Social Return on Investment
- Good techniques to build our use of valuing benefits
- Great idea for prioritising and valuing benefits
- Thinking about different ways of valuing items which can then be used to assist in getting funding etc.
- How Cost Benefits analysis can be applied and the considerations of perspective. I like the discussion of Value being just above price

- Very interesting topic and Tim was very informative. It gave me a broader outlook on the topic.
- Qualitative valuation techniques are actually quite valuable!
- Excellent experience very useful for the common vocabulary and the toolset for calculation
- Great signposting to further reading. Thank you
- Nicely paced and a good introduction to the subject; plenty to follow up!
- Evaluating social value is still very subjective. Though some of the values look more like the maximum people can afford to pay.
- Outlining benefits examples.  
How benefits can be weighted in importance.  
How to monetise benefits.
- Ways of prioritising without using financial figures
- Good introduction
- A basic understanding; can't quite put in to words but understand 'valuing benefits' as given in the example of 'maintaining dignity'.
- The most interesting section to me, where I learned the most useful material, was the revealed preference/stated preference techniques
- A different way of viewing project outcomes
- AP newsletter/emails
- Importance of value as well as benefits
- Valuing subjective items is possible and can be useful (when done correctly)
- Value game was an intriguing idea
- A lot of good information but I need time to absorb it all so will need to review the slides.
- valuation techniques  
I tend to forget about social benefits
- learned new things.
- Interesting topic, great to move away from the mere fiscal benefit concept.
- Putting value to subjective data
- Be clear on the definition of benefits you want to value.
- Refreshed my learning from SROI Practitioner course
- I have learned that there is material available to help value/promote/understand social benefits
- General background about methodologies
- More about SROI and how to apply this when determining the value of a project.
- Thought provoking
- Anchoring  
Value mapping
- Good explanation of difference between revealed and stated preference, importantly using the same context.
- Different perspective

Based on 61 responses. See [http://bit.ly/Menti\\_20180125](http://bit.ly/Menti_20180125)