

Contracts and Procurement SIG – 2018/19 Supporting statement from the committee nominees



First name:	Surname:	What is your membership level?	Brief overview of your background and experience as a Contracts and Procurement professional: (maximum 150 words):	What motivated you to put yourself forward for election to the Contracts and Procurement SIG committee? (maximum 150 words)	What qualities, skills and experience do you think you'll bring to the Contracts and Procurement SIG committee? (maximum 150 words)	How much time do you anticipate being able to spend on SIG activities in an average week?	AOB for AGM
Jonathan	Broome	Full	I have spent the past 25 years in Contracts & Procurement related to project management	I have been an active member of the SIG since 1994 including 9 years as its chair	Knowledge, drive and vision	2 hours	
James	Buckley-Walker	Full	I have over 15 years' experience managing large scale construction projects in Australia and the UK in both client and contractor-side roles. In my early career I delivered some of Australia's largest, high-profile residential and commercial projects, before moving to the UK and becoming Partner at 3PM; a Project, Programme and Portfolio Management consultancy based in London. More recently I have specialised in the Science & Technology and Higher Education sectors delivering complex projects	I have always had a strong interest in procurement and contracting strategy and have been a member of the C&P SIG for a couple of years, as I have a strong interest in the developing my expertise in contracts and procurement to the next level for my benefit and that of our business. I became more actively involved in the C&P SIG in mid-2017 to assist the Committee to organise the Contracts & Procurement Guide launch conference in June. Following this I was elected as Committee member	The development and implementation of dynamic tailored procurement and contracting strategies is critical to our business and we always look for new and innovative ways to deliver our complex projects. I believe I bring this progressive outlook to the SIG and my varied career experience to the benefit of its members. I am a strong advocate of	2 hours/week	None

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			and programmes for private and public clients, all of which necessitate dynamic procurement and contracting strategies to facilitate the delivery of complex built assets on live campuses. I hold a Bachelor of Commerce & Bachelor of Property and Construction from the University of Melbourne, and I am an active member of the APM and C&P SIG, acting as current Secretary 2017 – 2018.	and then to Secretary for the year. I have very much enjoyed the last year as part of the Committee from the interaction with the members from many varied backgrounds and sectors, the knowledge shared between us and the industry at our events. I would like to maintain my close participation as a key member of the Committee for the next year.	collaboration in the industry and also run our external forums that encourage innovation and knowledge-sharing with clients and industry partners. I think this experience is also of benefit to the SIG committee and the activities and events for members.		
Anne	Dwyer	Full	Long term member of the C&P SIG I have experience with developing procurement strategies, commercial management and as a PM delivering to contracts.	I am hopefully able to put more time in to the SIG in the foreseeable future and feel i could come back to the committee if there is a space	alternative approach, constructive challenge	2-3 hours	
David	Finnon	Full	Educationally I hold a masters degree in Construction Law together with a HND in Civil Engineering. I hold memberships of the APM and CIArb. I have a vast experience in contracts negotiation, management and closure from a client, contractor and consultant perspective. Employing an active approach to contracts and procurement in the project process I understand that these are the basis for delivery of the entire project scope from financing through to operations and maintenance. I employ a practical but robust approach to the	I have been a Member of the Association of Project Management since 2007 and have followed a number of the SIG's whilst gaining experience and developing my Project Management experience. This culminated with achieving the Recognised Project Professional award last year. At the same time my outlook changed and I have an opportunity to get more involved with topics which I have an interest in and am passionate about. The Association is evolving, and I would like to play a part through the involvement in a topic which I not	Having a practical approach to the drafting and negotiation of contracts I believe that I can bring a wealth of practical experience to the SIG. I am happy as being a leader or contributor in activities and can work well as part of a geographically diverse team. I have also a wide perspective on the topic having worked for clients, contractors and consultants and	Working for myself I can be flexible in the time that I allocate to SIG activities and can plan in advance for items which may take more effort and resource.	

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			apportionment of risk and liability to ensure that contracts are deliverable and manageable by the actual delivery team. I have negotiated contracts from £10k to +£1bn and my Project Management experience allows me to effectively communicate and resolve issues with financiers, lawyers, developers, clients and engineers. I have established supplier selection and due diligence processes for major organisations to deliver suppliers appropriate to the project requirements.	only enjoy but have gained a considerable amount of experience. I would like to give something back to the Association and perhaps help others to become passionate about Contracts and Procurement. I also believe that there is the opportunity for the Association to further its interests and standing in the wider community by being a leader in this field.	understand how all three groups interact in the project process. I am hoping that I will also learn from the experience of others on the team to allow me to grow as a project professional.		
Alastair	Greenan	Fellow	Current committee member. 25yrs experience having personally let and managed \$2bn in contracts. Contributor to BoK, coauthor of NEC short services contract and APM procurement guide.	Sharing knowledge and working with a great bunch of people.	Please refer to the 2 procurement guide videos I wrote and presented last summer. Good evidence.	2-3	Nil
Ian	Heptinstall	Associate	I have worked in procurement roles as a client buying projects, and also within the supply chain - as CPO in a specialist subcontractor. In addition, I have worked as a project manager of capex projects, and developed and delivered training in project management and procurement. I have been a member of CIPS for over 20 years, and became a Fellow in 2016.	There is significant potential to improve how projects procure the project team, and I would like to contribute to helping the wider project community to be aware how things "could be".	Rounded experience as project manager, procurement professional and member of the project supply chain. I worked on one of the first projects to use "Project Alliancing" in the UK in the late 1990's. I think this is a significantly under-used project	Highly variable, but I would expect if necessary to be able to contribute up to a day a week on occasion	

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					procurement approach today. I have researched project procurement and resource management significantly over recent years, and published my conclusions in a book.		
John	Lake	Full	John Lake, BSc CEng RPP MAPM MIET, Project Manager. Since graduating with an electronics degree, my career has spanned 30+ years. I have held positions in technical, project and general management within companies ranging from SME's to large corporations. I have experience of both sides of the subcontracting equation and is keen to share this knowledge base with others and wishes to promote best practice within the professional project management community. Co-Editor and contributing author for the APM Contracts and Procurement Guide published in 2017.	I am currently the Chair of the C&P SIG and I wish to continue as a volunteer within the SIG.	<ul style="list-style-type: none"> * 30+ years Project Management experience with significant practical knowledge of Contract and Procurement management * Excellent written and verbal communication skills * Presentation capabilities * Authoring skills * Ability to work with the other SIG members to provide significant outputs from the SIG (e.g. C&P Guide) * General contribution to the APM volunteering community including participation on conferences. 	Average 1/2 day per week plus evenings and mornings	

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Andrew	Thorp	Full	Andrew is a senior director in PwC's Commercial Advisory practice and a leader in its Capital Infrastructure and Infrastructure team. A chartered quantity surveyor by profession, he has been dealing with contracts and commercial matters in addition to leading major programmes for over 20 years.	To be at the forefront to help shape contracts and procurement on major programmes in particular capital projects and infrastructure.	Insights from prominent client organisations undertaking the formulation of contract strategies and procurement for UK investment. Knowledge of key considerations and working practice from big advisory practices focused on helping clients improve the way they contract and procure services and products.	Flexible to meet the needs of the SIG, balancing with other commitments	N/A
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