

Nassar Majothi**Setting up projects right – the criticality of requirements capture and management**

Beginning with the end in mind – the essence of requirements is to be able to describe what the goal of a project is. The bigger, longer and more complex a project is the more difficult it becomes to capture the requirements from the outset. This talk will cover how to set up projects for success, using systems thinking principles, knowledge about why projects fail and practical insights from real case studies.

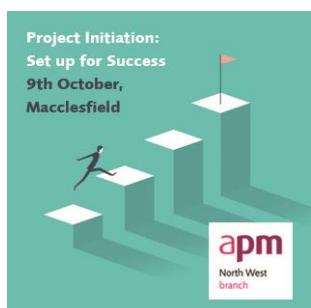
Essential aspects of requirements capture and management at the front end of projects will be explored from a whole system viewpoint including end-users, stakeholders, project leadership, technical and contractual aspects. The result of the talk and accompanying paper will be a holistic framework for requirements capture and management that will be of practical value to the audience.

Nassar Majothi has a passion for practical systems thinking which he makes every day use of in business. In his role as a leader and mentor he encourages individuals and teams to use the systems approach to achieve success in dealing with complex challenges. Nassar is currently a Director at WSP where he leads the Specialist Services consultancy business, providing programme management, systems engineering, economic, and operational advisory services to a wide range of public and private sector clients.



Focused on the rail and transportation domain he has spent his entire career working on major programmes in positions ranging from on-site construction to strategic roles with government. Nassar is a chartered mechanical engineer, his career began in design engineering from which he moved on to specialise in systems engineering and integration, naturally progressing to roles in project and programme management and latterly business leadership.

Having worked extensively in the UK and internationally he has gained many pragmatic lessons from key projects including Victoria Line Upgrade, Thameslink K02, Makkah Public Transport Programme and now HS2. From these experiences Nassar firmly believes that the performance of major programme delivery can be improved using systematic analysis, continuous improvement and willingness to innovate both process and technology. His career is now focused on the early stage technical and organisational development of major programmes.

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