

COLLABORATING TO DELIVER PROJECTS

Speaker:

Name: Jonathan Canioni

Talk Title: The managerial competencies of effective collaborative working in complex projects.

Description: Complex projects are increasingly delivered by several partnering companies, to mitigate their financial and operational risks. Evidence suggests that most complex projects fail to be delivered on time and/or at cost. Failures in collaborations are due to several factors, such as inadequate strategic management, poor governance, failures to design, align, adapt and unroll joint operational mechanisms and the lack of understanding of the managerial skills, behaviours and attitudes of collaboration. This presentation provides the initial results of a study conducted by the ICW and Warwick Business School that aims to uncover the managerial skills, behaviours and attitudes of effective collaborative working. During this session, I will present the managerial skills, behaviours and attitudes of effective cooperation (the willingness to collaborate) and coordination (the ability to collaborate). I will also discuss how certain organisational procedures and mechanism can act as enablers or barriers to cooperation and coordination.



Bio: Jonathan Canioni is a Doctoral Researcher at Warwick Business School. His current research explores the managerial level of collaborative working in alliances and their supply chains that deliver complex projects. More specifically, he examines the managerial competencies of effective cooperation and coordination. He also studies how the strategic and operational mechanisms of alliances enable or hinder the ability of managers to collaborate effectively to deliver joint projects. Jonathan teaches Project Management, Supply Chain Management, Design in Business and operations Management for Undergraduates and master's students at WBS. He received the WBS Outstanding Contribution to Teaching award in 2019. Before starting his PhD, Jonathan was a Student at Warwick Business School (BSc International Business and MSc Business Analytics) and worked in technology (Apple and Prologue).